



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: May 15, 2023
To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration
From: Stephanie Nelson, Procurement Consultant
Indiana Department of Administration
Subject: Negotiated Bid ASA-24-75304
Laboratory, Welding, and Medical Gases for All State Agencies

Estimated One (1) Year Contract Amount: \$156,439.73

Based on the evaluation of the response received for Negotiated Bid ASA-24-75304, **American Welding & Gas, Inc.** is recommended for award to provide Laboratory, Welding, and Medical Gases to All State Agencies. Terms of this recommendation are outlined in this letter.

The State received one (1) bid response from:

- American Welding & Gas, Inc.

Bid Summary

The solicitation was issued as a Negotiated Bid to establish a statewide Quantity Purchase Agreement (QPA) for the following line items:

1	Acetylene, Atomic Absorption Grade, Minimum Purity Level 99.6%	38	80 Industrial Oxygen - Q Tank
2	AC 75 Acetylene - 3 Tank	39	125 Industrial Oxygen - S Tank
3	AC 145 Acetylene - 4 Tank	40	200 Industrial Oxygen - K Tank
4	AC 390 Acetylene - 5 Tank	41	300 Oxygen, Ultra High Purity, Minimum Purity Level of 99.993%
5	B Acetylene - B Tank	42	Oxygen, Zero 0.5 Grade, 99.6 Purity
6	MC Acetylene - MC Tank	43	B Cylinder (M6) - 5.81 cu ft Compressed Medical Oxygen - B Tank
7	Air, Compressed, TOC Grade, Size T	44	D Cylinder (MD15) - 14.64 cu ft compressed medical oxygen - D Tank
8	300 Compressed Air, Industrial Grade	45	E' Medical Oxygen - E Tank
9	80 Industrial Argon - Q Tank	46	H Medical Nitrous Oxide "K" - 50 LBS Tank
10	150 Industrial Argon - S Tank	47	K A1025 - K Tank

11	T Argon - T Tank	48	K Oxygen (Industrial) - K Tank
12	Argon, Liquid, Ultra High Purity, Low Moisture Content, Grade 5.0, Approximately 4300 cu.'	49	M Oxygen (Industrial) - M Tank
13	55 75/25 Argon/CO2 - Q Tank	50	Gas Container Rental Cost (Daily Rate)
14	80 75/25 Argon/CO2 - Q Tank	51	Liquid Container Rental Cost (Daily Rate)
15	150 75/25 Argon/CO2 - S Tank	52	Liquid Argon 2000L Tank Facility Fee (Monthly Rate)
16	300 75/25 Argon/CO2 - T Tank	53	Liquid Nitrogen 2000L Tank Facility Fee (Monthly Rate)
17	Welding, Supply P-5, 95% Argon, 5% Methane, Electron Capture Grade, Less than 1.0ppm, H2O, CO2, and O2 SizeT	54	Damaged or Lost Cylinder Fee – Cylinder Size 3
18	Welding, Supply P-10, 90% Argon, 10% Methane, Ultra High Purity, Size T	55	Damaged or Lost Cylinder Fee – Cylinder Size 4
19	300 75/25 Argon/Oxygen - T Tank	56	Damaged or Lost Cylinder Fee – Cylinder Size 5
20	Bulk Liquid Argon, per 100SCF (standard cubic foot)	57	Damaged or Lost Cylinder Fee – Cylinder Size 40
21	Liquid Argon on Castor Base, AWG 240SB AR 230LIQ DEWAR (per cylinder) or approved alternate	58	Damaged or Lost Cylinder Fee – Cylinder Size 20#
22	20# CO2 - 20 LBS Tank	59	Damaged or Lost Cylinder Fee – Cylinder Size 50#
23	50# CO2 - 50 LBS Tank	60	Damaged or Lost Cylinder Fee – Cylinder Size 75#
24	75# Industrial CO2- 75 LBS Tank	61	Damaged or Lost Cylinder Fee – Cylinder Size B
25	Helium, 99.999% Purity, Size T	62	Damaged or Lost Cylinder Fee – Cylinder Size D
26	80 Tri-Mix (Helium/Argon/CO2) - Q Tank	63	Damaged or Lost Cylinder Fee – Cylinder Size E
27	Hydrogen, Zero Grade, 99.99% Purity, Maximum 5ppm, O2, 0.5ppm Hydrocarbons, Size T	64	Damaged or Lost Cylinder Fee – Cylinder Size K
28	40 Industrial Nitrogen - 40 Tank	65	Damaged or Lost Cylinder Fee – Cylinder Size LC 160
29	80 Industrial Nitrogen - Q Tank	66	Damaged or Lost Cylinder Fee – Cylinder Size M
30	150 Industrial Nitrogen - S Tank	67	Damaged or Lost Cylinder Fee – Cylinder Size MC
31	200 Industrial Nitrogen - K Tank	68	Damaged or Lost Cylinder Fee – Cylinder Size Q
2	Nitrogen National Formulary (NF) 99.998% Purity - T Tank	69	Damaged or Lost Cylinder Fee – Cylinder Size R
33	Nitrogen, Zero Grade, 99.998% Purity, Maximum .5ppm O2, 0.5ppm Hydrocarbons, Size T	70	Damaged or Lost Cylinder Fee – Cylinder Size S
34	Nitrogen, Liquid, 160 Litre Size	71	Damaged or Lost Cylinder Fee – Cylinder Size T
35	Bulk Liquid Nitrogen, per 100SCF (standard cubic foot)	72	Damage or Lost Cylinder Fee - Cylinder for Liquid Argon on Caster Base
36	Liquid Nitrogen on Caster Base, AWG #240SB NI 230LIQ DEWAR (High & Low Pressure) per cylinder - or approved alternate	73	Damage or Lost Cylinder Fee - Cylinder for Liquid Nitrogen on Caster Base
37	20 Industrial Oxygen - R Tank		

The bid submission from American Welding & Gas was evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with the Respondent to ensure specifications were met.

Purchasing Preferences Claimed

- American Welding & Gas claimed the Buy Indiana/Indiana Business Preference but did not qualify for this preference.

Award Summary

The final overall evaluation score is listed in the table below.

Bidder	Total Bid Amount	Preferences	Total Evaluation Amount with Preference(s) Applied	Total Award Amount	Line Items Awarded
American Welding & Gas	\$156,439.73	None	\$156,439.73	\$156,439.73	All

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful contract negotiations, the initial term of the contract shall be for a period of one (1) year from the date of contract execution. There may be three (3) one-year renewals for a total of four (4) years at the State's option.

Stephanie Nelson

Stephanie Nelson
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Indiana Department of Administration